When do you need to go beyond Business Central?

If your finance team is facing any of the following challenges, it may be time to extend your ERP with advanced, fully embedded subscription billing functionality.

You may **need** to go beyond Business Central if…

- You're managing multiple billing models—tiered, usage-based, milestone, or freemium.
- You manually adjust invoices for contract changes, pauses, or upgrades.
- Your revenue recognition is handled outside your ERP in spreadsheets.
- You're struggling to comply with ASC 606 or IFRS 15.
- You lack visibility into MRR, churn, and renewal performance.
- You can't automate CPI increases or renewal schedules.
- You rely on IT or multiple systems to process deferred revenue.

Subscription Billing and Business Central at-a-glance.

	Microsoft Dynamics 365 Business Central	Subscription Billing + Microsoft Dynamics 365 Business Central
Recurring billing	✓	✓
Tiered & usage billing	✗	✓
Contract customization	✗	✓
Revenue deferrals	✗	✓
Compliance (ASC 606/IFRS)	✗	✓
Automated invoicing	✗	✓
Real-time reporting	✗	✓
Customer portal access	✗	✓

You're not alone.
Thousands of organizations use SBS to simplify billing, ensure compliance, and scale recurring revenue—all from within Business Central.