Multi-Entity Management

CASE STUDY

Signature HealthCARE saves $120,000 a year while scaling from 55 to 239 entities

Company overview

Signature HealthCARE is a leading provider of long-term nursing care in the United States with 20,000 employees and 126 locations spanning 10 states. Their mission is to radically change the landscape of healthcare forever.

The problem

Signature HealthCARE were operating over 55 unique entities and growing steadily. Each entity had a separate database, all within Microsoft Dynamics GP. As they grew, accounting staff became bogged down with accounts payable (AP) redundancies. Administration had become a time-consuming burden and they needed a solution which could handle their rapid growth and eliminate redundant processes.

> "Accounting and IT staff members were spending far too much time doing redundant administrative tasks — we needed a better solution."
>
> Bill Breitenbach, IT Director, Signature HealthCARE

The challenges

- Too many databases to manage effectively and efficiently.

- Difficult to keep up with the regular backups of so many databases.

- Ensuring that each entity's vendors match accordingly

- Adding GL accounts to every entity separately.

- Adding new entities during high growth periods.

- Year and month-end closing, and 1,099 reporting

- Reporting and inter-company reports.

The solution

With the guidance of an independent Microsoft Dynamics implementation consultant, introduced Signature HealthCARE to a solution that addressed all their challenges. Multi-Entity Management (MEM) enabled their team to shift from 55+ databases down to one single database.

> "There's nothing else like this on the market. Multi-Entity Management is exactly what we were looking for; we didn't have to consider any other products or solutions during our implementation."
>
> Bill Breitenbach, IT Director, Signature HealthCARE

The benefits

Maximized existing resource while allowing rapid growth

Fast forward to today, with 239 separate entities and 20,000 employees, Signature HealthCARE now have a cost-effective, scalable solution that keeps pace with its extensive growth as well as saving accounting and IT teams countless hours per month.

Switching companies takes seconds rather than minutes

Each entity can be accessed effortlessly without any lag time as they are all housed in the same database. This means the team no longer has to wait to load each one before they get to work. They can drill down easily and efficiently and can effortlessly view entities on a transaction-by-transaction basis.

Automation across all entities puts an end to redundant processing and administration

Before Multi-Entity Management, Accounts payable had become an administrative nightmare. Simple tasks like backing up databases had begun to take up too much time and energy. Now, they have automated many of these processes and tasks, freeing up the accounts team to work on more complex problems.

Ensure consistency across all entities and vendors and add new accounts efficiently

Now that the accounts team is on top of accounts payable, they have time to quickly set up new entities during high growth periods. The new solution is faster and allows them to easily add general ledger (GL) accounts to each entity from a single database and ensure vendors match across all entities.

Increased time savings during year and month-end closing, and 1099 reporting

With the accounts team able to work quickly and efficiently between entities, month-end closing, and annual reports are produced quickly and efficiently.

"Back when we had 55 entities, it used to take upwards of 15 minutes per entity to close during year-end. The process was a nightmare. Last year it only took 30 minutes to close out 239 entities during year-end using Multi-Entity Management."

Bill Breitenbach, IT Director, Signature HealthCARE

The results

$126,000
saved per year
by reducing inefficiencies.

184
new entities added
to the database

$5,628
saved per year in time
sent on year end reports

6+
hours saved
each time a new entity is added

1
database housing all entities
to replace 50+ separate databases

Accelerate your growth with Multi-Entity Management

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